

# Accelerated underwriting eligibility within Horizon

Ages 20-60 up to \$4 million, any term duration



The need for EHRs, APSs, or exams is determined by evidence collected during the application process such as disclosures by the applicant, family history, prescription history, and other third-party data. The following information can help determine whether or not a client may qualify for accelerated underwriting.

### Major medical conditions

These conditions can make an applicant ineligible for accelerated underwriting. This list is not necessarily all-inclusive and may be subject to change:

#### **Excluded conditions:**

- Bipolar Disorder
- Blood Disorders
- Brain Tumor
- Cancer (except Superficial Basal or Squamous Cell Carcinoma)
- Cerebral Vascular Disease (Hemorrhage/Stroke/TIA)
- Chronic Obstructive Pulmonary Disease (COPD)/ Emphysema
- · Cognitive Disorders

- Embolism
- Heart (Cardiac) Disease
- Heart or Blood Vessel Surgery/ Disease
- · Hepatitis B and C
- Hereditary Cancer Syndrome
- Intestinal Bleeding
- Inflammatory Bowel Disease (Ulcerative Colitis/Crohn's)
- Kidney Disease

#### Lifestyle factors to consider and third-party data

Lifestyle factors, whether admitted or identified by third-party data, may have an impact on underwriting. In some cases, an applicant may become ineligible for accelerated underwriting, or an offer may be lowered by one class.

#### Factors include but not limited to:

- Bankruptcies
- Credit history
- Criminal history

- Driving history
- Evictions
- Property ownership

Exam-free cases will be monitored post-issue to confirm the disclosures provided by the applicant. Information may be reviewed and addressed with your client if we discover any material differences.

- Liver Disease
- Multiple Sclerosis
- Muscular Dystrophy
- Pancreatic Disease
- Parkinson's Disease
- Paralysis
- Rheumatoid Arthritis
- Substance Abuse / Dependence
- Systemic Lupus

## Advisor tip

Set clear expectations with your clients around the possibility of an accelerated, exam-free experience. Explain that if needed, LGA will schedule an exam at the end of the application process.

Prepare your client >

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