Rising to meet life's greatest legacies



Large cases come with unique challenges, but they also present opportunities for you to strengthen relationships, deliver more value and drive business growth. At Banner Life Insurance Company and William Penn Life Insurance Company of New York, Legal & General America companies, we're elevating our large case underwriting with dedicated expertise, a more structured process and proactive communication — making it easier for you to navigate complex cases and secure the best possible outcomes.

Exclusive support

for cases \$5M+ in face or \$10K+ in annual premium

A dedicated large case underwriting team designed to move business forward with clarity and confidence.

- A single underwriting contact One senior underwriter manages the case from submission to offer
- Seven senior underwriters
 Each with sign-off authority for \$10M+ and over 15 years of experience in brokerage underwriting
- Direct, proactive communication Including personalized email updates on underwriting findings
- Clear, transparent decision-making
 Detailed explanations of how medical and financial
 results impact class and final decisions
- Capacity for large cases
 Autobind limit of \$30M and jumbo limit of \$60M
- Seamless case management
 High-touch service tailored to the needs of BGAs handling clients with higher protection needs

Enhanced support

for cases \$2M to \$4.99M

Stronger communication, more flexibility and a structured approach to case management.

- More transparent and frequent communication Ensuring a better experience for BGAs
- Structured case management
 Reducing inefficiencies and minimizing unnecessary
 back-and-forth
- Greater underwriting flexibility Evaluating complex cases with a more customized approach
- No instant declines or postpones on cases \$2M+ Every case is reviewed by an underwriter before a decision is made



Megan Pearson Manager, Underwriting mpearson@lgamerica.com 240-341-3088



Albert Sanders Senior Underwriting Consultant asanders@lgamerica.com 301-810-4366



Jeannie Schneider Senior Underwriting Consultant jschneider@lgamerica.com 516-229-3146



Jill Shreve Senior Underwriting Consultant jshreve@lgamerica.com 301-810-4739



Joni Stout Senior Underwriting Consultant jstout@lgamerica.com 301-279-4813



Philip Swann Senior Underwriting Consultant pswann@lgamerica.com 301-810-4765



Edward Slotterback Senior Underwriting Consultant eslotterba@lgamerica.com 240-314-2973

Let's move business forward together. Connect with your team to learn more.



Legal & General America life insurance products are underwritten and issued by Banner Life Insurance Company, Urbana, MD and William Penn Life Insurance Company of New York, Valley Stream, NY. Banner products are distributed in 49 states and in DC. William Penn products are available exclusively in New York; Banner Life is not authorized as an insurer and does not do business in New York. The Legal & General America companies are part of the worldwide Legal & General Group. CN04162025-5