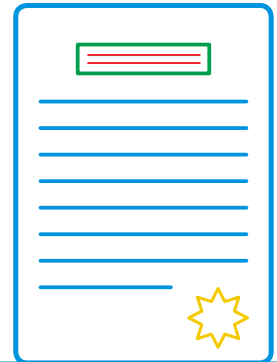


AppAssist at a glance

We do the heavy lifting so you can spend more time finding and helping new clients.



Using AppAssist

- An agent drops a ticket in one of five ways — via Partner Dashboard, MobileSuite, unique URL, third-party vendor platforms or paper.
- An experienced Call Center employee interviews the client to complete the formal application.
- The client signs the application via Voice Signature or, if declining Voice Signature, on the application sent by mail.
- If required, LGA orders all exams, APSs and reports. If your client has a recently completed exam, please make note of it on the drop ticket.
- Once the underwriting decision has been made and the policy issued, the case package (including medical records) is sent via secure email to the general agency.
- The policy is sent to the client or agency via secure email or mail.
- Once the policy contract is received, the policy is activated.
- The agent receives email notification of deposited commission.

Dropping a ticket

As the writing agent you must be licensed in the state where the policy owner resides. If you're licensed but not an appointed agent with Banner or William Penn, you may still drop a ticket through your general agency's unique URL or third-party vendor platforms. We'll work to get you appointed with us during the new business process.

Submitting a paper request

Fax, email, mail or upload using eDocuments to send the completed paper ticket (LAA1297).

Banner: banner-submit@lgamerica.com or fax 301-294-6960.

William Penn: penn-submit@lgamerica.com or fax 516-229-3013.

By mail, send the request to: 3275 Bennett Creek Ave., Frederick, MD 21704

Coverage amounts

Issue age	Coverage amount
Up to 70	Up to \$10 million
71 and older	Up to \$500,000
Applied-for face amount + face amount of all Banner or William Penn policies.	

Please do not use AppAssist for:

- For large buy/sell cases with three or more applicants
- When a translator is needed
- When the agent isn't licensed in the state

Preparing your client

If you have provided an email address during the dropticket process, your client will receive a digital copy of 'Your Life Insurance Interview' which will let your client know what to expect and how to prepare. We encourage you to provide a copy to your client if you are submitting a paper request.

Remember: Your client must understand that his or her life insurance is in force only after application approval (which is not guaranteed) plus the receipt of the first premium and any delivery requirements.